## ~List of 30 Jobs/Careers in The Real Estate Field~

The list below is a very small sample of jobs and careers that are available within the Real Estate Industry. Some of the jobs below require a Real Estate Sales and/or Broker's License.

However, many job candidates for the positions listed below would most certainly be looked upon more favorable should they have a license.

- 1. Commercial leasing manager: The median annual salary is \$105,330 with a range usually between \$79,423 and \$146,674.
  - 2. Commercial real estate broker: The average annual salary is reported by payscale.com to be \$64,501, but annual incomes in this field can vary dramatically, going as high as several million dollars per year, depending upon the annual closings. Total pay usually falls between \$38,170 and \$196,775.
  - 3. Commercial real estate loan officer: The median annual salary nationally for a lower-level loan officer is \$74,564 with a salary range between \$64,454 and \$85,995. A senior loan officer's median salary is \$129,743, The sale of just one multi-million dollar commercial property per year can generate over \$63,000 in commission income alone.
  - 4. Community development manager: The median annual salary range is \$105,608 with a range typically between \$91,128 and \$121,918.
  - 5. Compliance specialist: The median annual salary for an entry-level compliance specialist is \$54,686 with the standard range between \$48, 787 and \$62,325. More senior compliance specialists average \$68,657 to \$92,096, with a median of \$79,379.
  - 6. Escrow officer: The median annual salary is \$46,003 with a standard range between \$37,230 and \$55,797. Escrow company owners can earn several hundred thousand to well over a million dollars per year in income with enough steady escrow closing volume.
  - 7. Foreclosure specialist: The median reported annual salary is \$40,690, typically ranging between \$34,222 and \$48,754.

- 8. Land administration manager: The median annual salary is \$153,980, typically ranging between \$140,091 and \$172,448.
- 9. Leasing consultant: The median salary nationally, early in a consultant's career, is \$28,703, typically ranging between \$25,943 and \$31,859.
- 10. Lease administrator: The median reported salary is \$49,042 with incomes frequently ranging from \$43,354 to \$62,988.
- 11. Lease administration manager: The median annual salary is \$70,111 with incomes frequently ranging between \$59,348 and \$92,049.
- 12. Mortgage collection manager: The median reported starting salary nationally is \$76,567, typically ranging between \$62,784 and \$88,730.
- 13. Mortgage credit analyst (Level I newer employee): The median salary is \$51,182; the typical range is \$42,286 to \$59,726. For a senior mortgage credit analyst, the median annual salary is \$62,931, typically ranging between \$55,916 and \$70,162.
- 14. Mortgage loan officer (Level I starting level): The median annual salary is \$40,225 for a newly employed loan officer with a typical range between \$32,903 and \$48,999. Median salary for a senior mortgage loan officer is \$70,993.
- 15. Mortgage loan processor (Level I): The median annual entry-level salary is \$35,369 with ranges between \$31,919 and \$39,981.
- 16. Mortgage loan processing manager: The median reported annual salary is \$86,756 with most salaries ranging between \$74,037 and \$97,170.
- 17. Real estate attorney: The median reported salary is \$136,204; the standard range is 118,764 to \$150,966.
- 18. Real estate consultant: The median reported annual salary is \$64,000 with a standard range between \$46,000 and \$110,000.
- 19. Property manager: The median annual salary is \$91,701; the standard range is \$79,618 to \$105,511.
- 20. Residential property manager: The median reported annual salary is \$55,591; the standard range is \$48,430 to \$62,761.
- 21. Retail real estate manager: The median annual salary is \$119,424; standard range is \$100,335 to \$138,307.
- 22. Real estate zoning manager: The median annual salary is \$106,149; standard range is \$94,401 to \$118,082.

- 23. Real estate sales agent: The average annual income for a real estate agent in the U.S. is \$40,015, with a standard range of \$39,090 to \$50,898, but top producers can earn far more.
- 24. Real estate and relocation director: The average annual reported salary is \$146,127 with a typical range of \$124,257 to \$181,802.
- 25. Title examiner: The reported annual salary is \$39,320 with a standard range of \$36,469 to \$42,057.
- 26. Top mortgage loan servicing manager: The median annual salary is \$146,601 with a typical range of \$122,584 to \$252,853.
- 27. Top commercial real estate executive: The median reported annual salary is \$274,153 with a standard range of \$235,548 and \$337,424. The job functions can include overseeing a commercial real estate firm's agents as well as planning and directing policies and objectives for the entire firm.
- 28. Top retail real estate executive: The median annual salary is \$260,037; the standard range is \$214,593 to \$330,733.
- 29. Appraiser (residential): The median annual salary is \$50,706 with a salary range usually between \$41,795 and \$58,572.
- 30. Appraiser (commercial): The median annual salary for an appraiser who works in the commercial sector is \$94,104 with a range usually between \$107,954 and \$80,943.

Referenced <a href="https://www.realestateexpress.com/career-hub/real-estate-salary/30-real-estate-jobs-and-their-salaries/">https://www.realestateexpress.com/career-hub/real-estate-salary/30-real-estate-jobs-and-their-salaries/</a>
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